



PR/095378 | Sales Manager - (Electric / Electronics - Low / Medium Voltage)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1566480

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年12月09日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a global-leader in electric & electronics components.

We are seeking an experienced and dynamic Sales Manager in Hanoi. The ideal candidate will have a strong background in industrial electrical components, excellent communication skills, and the ability to build and maintain relationships with clients. Fluency in Mandarin is a must, as you will work closely with Chinese-speaking partners and suppliers.

Job Responsibilities

- Develop and implement sales strategies to achieve revenue targets for electric components.
- Identify new business opportunities and maintain strong relationships with existing clients.
- Conduct market research to understand customer needs, industry trends, and competitive landscape.
- Prepare and present sales reports, forecasts, and budgets to senior management.
- Collaborate with technical and product teams to ensure customer satisfaction and resolve issues promptly.
- Negotiate contracts and pricing with clients and suppliers.
- Represent the company at trade shows, exhibitions, and industry events.

Job Requirements

- Bachelor's degree in Electrical Engineering, Business Administration, or related field.
- Minimum 5 years of experience in sales, preferably in electrical components or industrial products.
- Proven track record of achieving sales targets and managing a team.
- Fluent in Mandarin (spoken and written) and proficient in English.
- Strong negotiation, communication, and interpersonal skills.
- Ability to work independently and handle multiple priorities in a fast-paced environment.
- Familiarity with industrial electrical components is highly desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明