



PR/095376 | Country Manager

#### 募集職種

##### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

##### 求人ID

1566478

##### 業種

ITコンサルティング

##### 雇用形態

正社員

##### 勤務地

ベトナム

##### 給与

経験考慮の上、応相談

##### 更新日

2026年01月06日 11:01

#### 応募必要条件

##### 職務経験

10年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Location

Singapore

##### Company

A fast-growing technology and engineering solutions provider, delivering innovative services to global clients across multiple industries.

##### Job Responsibilities

- Lead business development and market expansion initiatives in assigned regions.
- Define and implement strategies to acquire new clients and grow existing accounts.
- Build strong relationships with senior stakeholders and ensure client satisfaction.

- Oversee daily operations, ensuring smooth coordination across sales, delivery, and support functions.
- Recruit, mentor, and manage local teams to achieve performance and engagement goals.
- Ensure compliance with corporate policies and maintain effective governance

#### Job Requirements

- Strong commercial acumen with a proven record of driving revenue growth.
- Excellent leadership and communication skills, capable of managing cross-functional teams.
- Strategic mindset combined with hands-on execution ability.
- In-depth knowledge of technology and enterprise markets.
- Bachelor's or Master's degree in Business, IT, Engineering, or related fields.
- 10+ years of experience in IT services, engineering, or digital transformation, including sales and operations leadership.

Fluency in English; knowledge of additional languages is an advantage.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

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会社説明