



PR/123395 | Sales Specialist

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1566455

業種

プラント

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client, a Japanese construction company is looking for Sales Specialist, who will be responsible for achieving key sales and marketing performance by supporting strategic project initiatives, managing the full client lifecycle, and contributing directly to contractual and financial outcomes.

JOB RESPONSIBILITIES

- Drive sales and marketing projects to maximize KPI
- Engage new business leads and foster long-term partnerships with established clients
- Develop comprehensive project blueprints and present them to executive leaders
- Create proposals that clearly define the value proposition, and solution fit four client needs

- Facilitate inter-departmental alignment and resource coordination for new project opportunities
- Participate in the development of PQs (Pre-Qualification), verify the accuracy of client's quotation, bargain contract stipulations, and ensure the achievement of yearly objectives

JOB REQUIREMENTS

- Min. Bachelor's degree in any major
- Having min. 6 years of experience as Sales/Business Development/Marketing in construction sector

Able to speak English

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会社説明