



PR/096250 | Sales & Marketing, Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1566027

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年12月02日 09:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales & Marketing, Senior Executive (FMCG- Modern Trade)

Our client in the FMCG industry is currently hiring for sales & marketing, senior executive

Job Responsibilities:

- Develop and execute go-to-market, sales, and customer strategies for Modern Trade accounts to achieve business goals.
- Lead joint business planning, manage negotiations, and conduct regular business reviews with customers.
- Monitor 5P execution (availability, pricing, shelf share) and resolve issues promptly; prepare performance reports and improvement plans.
- Analyze sales trends, forecast margins, and recommend process improvements; collaborate with cross-functional teams for efficient execution.

- Build strong customer relationships, drive product penetration and promotions, and support marketing initiatives including new product listings and BTL activities.

Job Requirements:

- Proven selling skills and key account management experience in FMCG.
- Broad understanding of supplier and customer relationship management, including supply chain, marketing, and branding.
- Ability to handle multiple projects in a fast-paced environment with strong negotiation and communication skills.
- Proficient in MS Office tools (Excel, Word, PowerPoint) with advanced Excel functions (VLOOKUP, Pivot Tables) for data analysis.
- Fluent in English, both written and spoken.

Interested applicant, please click APPLY NOW

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明