



タイの求人なら
JAC Recruitment Thailand

PR/118506 | Business Development Engineer / Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1565948

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月16日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Identify and secure new business opportunities through calls, visits, and networking.
- Develop and implement strategic sales plans to penetrate target industries.
- Prepare proposals and quotations in collaboration with engineering and operations teams.
- Build and maintain strong customer relationships for long-term growth.
- Monitor competitors and market trends to stay competitive.
- Provide accurate sales forecasts and reports to support business planning.

Qualifications

- Bachelor's degree in Business, Sales, Marketing, Engineering, or related field.
- Minimum 3 years of experience in business development, sales, or account management.
- Strong hunter mindset with proven ability to close deals and meet targets.
- Experience in Automotive, Electronics, or Industrial Packaging is an advantage.
- Fluent in Thai and proficient in English (spoken and written).
- Self-motivated, independent, and confident in lead generation.
- Valid driver's license in Thailand.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>
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会社説明