



PR/118497 | Sales Manager (Luxury Car)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1565942

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月30日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager (Luxury Car)

Our client is the exclusive authorized importer and dealer of luxury supercars in Thailand.

They are seeking a **skilled and energetic Sales Manager** to lead the team and drive growth in Thailand's premium car market.

Location: Bangkok, Thailand

Working Hours: Alternate Saturdays, 09:00 – 18:00

Key Responsibilities:

- Lead and manage the sales team to achieve monthly/yearly targets.
- Develop strategies to grow sales and customer base.

- Build strong relationships with VIP clients and corporate buyers.
- Oversee the full sales process (lead generation → delivery).
- Collaborate with marketing/events for brand promotion.
- Ensure top-tier customer service aligned with brand standards.
- Monitor market trends and competitors.
- Report performance to management.
- Coordinate logistics, finance, insurance, and documentation.
- Manage allowances, commissions, and vendor relationships.

Requirement:

- Bachelor's degree in Business, Marketing, or related field.
- Experience: 5+ years in automotive sales (luxury brands preferred).
- Leadership and team management skills.
- Knowledge of luxury car market and customer expectations.
- Strong communication, negotiation, and presentation skills.
- Professional appearance and passion for high-end cars.
- Flexible schedule for events.
- Fluent in Thai and English (other languages are a plus).

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明