

タイの求人なら JAC Recruitment Thailand

PR/118497 | Sales Manager (Luxury Car)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1565942

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月18日 10:07

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Manager (Luxury Car)

Our client is the exclusive authorized importer and dealer of luxury supercars in Thailand.

They are seeking a **skilled and energetic Sales Manager** to lead the team and drive growth in Thailand's premium car market.

Location: Bangkok, Thailand

Working Hours: Alternate Saturdays, 09:00 - 18:00

Key Responsibilities:

- Lead and manage the sales team to achieve monthly/yearly targets.
- · Develop strategies to grow sales and customer base.

- Build strong relationships with VIP clients and corporate buyers.
- Oversee the full sales process (lead generation \rightarrow delivery).
- · Collaborate with marketing/events for brand promotion.
- Ensure top-tier customer service aligned with brand standards.
- · Monitor market trends and competitors.
- Report performance to management.
- Coordinate logistics, finance, insurance, and documentation.
- Manage allowances, commissions, and vendor relationships.

Requirement:

- · Bachelor's degree in Business, Marketing, or related field.
- Experience: 5+ years in automotive sales (luxury brands preferred).
- · Leadership and team management skills.
- Knowledge of luxury car market and customer expectations.
- · Strong communication, negotiation, and presentation skills.
- Professional appearance and passion for high-end cars.
- · Flexible schedule for events.
- Fluent in Thai and English (other languages are a plus).

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明