



PR/118494 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1565939

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月18日 10:07

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Generate leads and convert opportunities based on client needs.
- Develop and implement strategies to achieve monthly sales targets and KPIs.
- Conduct customer visits in assigned areas and expand the client base.
- Prepare and present product solutions, negotiate terms, and close deals.
- Analyze sales performance and manage key accounts effectively.
- Build partnerships and create synergies to strengthen business models.
- Forecast business growth, monitor project progress, and ensure successful delivery.
- Collaborate with internal teams and partners for seamless operations.
- Maintain strong customer relationships through regular follow-ups and support.

Qualifications

- Bachelor's degree or higher in Business Administration, Marketing, or related fields.
- Age 30+ (Male or Female).
- Minimum 3 years of experience in B2B sales, project sales, or business development.
- Ability of drawing or technical specifications.
- Strong understanding of marketing and business development principles.
- Excellent negotiation, analytical, and interpersonal skills.
- Proficient in Microsoft Office (Word, Excel, PowerPoint, Email).

- Fluent in spoken and written English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明