



PR/118483 | Sales

**募集職種**

**人材紹介会社**

ジェイ エイ シー リクルートメント タイランド

**求人ID**

1565042

**業種**

銀行・信託銀行・信用金庫

**雇用形態**

正社員

**勤務地**

タイ

**給与**

経験考慮の上、応相談

**更新日**

2026年01月06日 06:00

**応募必要条件**

**キャリアレベル**

中途経験者レベル

**英語レベル**

無し

**日本語レベル**

無し

**最終学歴**

短大卒：準学士号

**現在のビザ**

日本での就労許可は必要ありません

**募集要項**

**Our client specializes in Renewable Energy business**

**Position:** Sales & Marketing (solar panels)

**Salary:** 40,000 – 50,000THB

**Location:** Bangkok and Onsite

**Key Responsibilities of the position:**

- Develop and manage solar projects/ clients (New 30%, Existing 70% in Ayutthaya, Chonburi, Rayong, etc.).
- Propose service to customers, Plan projects, Electricity data analysis, Negotiate on project pricing with customers.
- Manage documentation for agreements and licenses, making reports, reporting to customers and managements, Handing invoices.
- Other assignments instructed by Department supervisors.
- Assist in provide Power Purchase Agreements (PPAs).

**Qualifications required:**

- Bachelor's degree in marketing, business, communications, or any related field.
- Minimum of 2 years of experience or knowledgeable in Solar panels, renewable energy or energy services.
- Experience working with solar developers, utility-scale projects (is a plus).
- Excellent sales skills, project management and strong negotiation skills.
- Good command both English and Thai (writing and speaking).
- Ability to work at client site.

**Benefits:**

- Overtime
- Company car
- Health Insurance
- Dental Claim 3,000 THB
- Provident Fund
- Bonus (2-4 months/ year)
- Other leaves as per Thai law

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明