



PR/118458 | Marketing and Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1565025

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年01月06日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Marketing and Sales Manager

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Silom, Bangkok

Our client is the worldwide pharmaceutical company. Our business includes manufacturing, trading, import and export of basic intravenous solutions, hospital products, therapeutic drugs, Medical Devices and other pharmaceutical products.

Responsibilities:

- Organizing sales team to achieve the daily customer visiting onsite/calling target
- Maintains and builds relationships with customers and to drive business outcome in

Traditional Trade Channel

- Serves existing customers by selling products and meeting customer needs

- Establishes new accounts in own area to find the potential sales outlets and other

trade factors

- Resolves customer complaints by investigating problems, developing solutions, and making recommendations to management

- Tracks and monitors all sales staffs activities
- Collaborates with team members and distributors to achieve better results

Qualifications:

- Bachelor's Degree or higher in related fields
- At least 10 years' experience in FMCG industry
- High responsibility, quick learning and self-motivated
- Result-oriented with strong selling, presentation and negotiation skills
- Good command of English communication with computer skills (MS-Office applications)
- Hold a driving license and a private car

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会社説明