



## PR/118458 | Marketing and Sales Manager

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1565025

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年01月06日 06:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Marketing and Sales Manager

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Silom, Bangkok

Our client is the worldwide pharmaceutical company. Our business includes manufacturing, trading, import and export of basic intravenous solutions, hospital products, therapeutic drugs, Medical Devices and other pharmaceutical products.

#### Responsibilities:

- Organizing sales team to achieve the daily customer visiting onsite/calling target
- Maintains and builds relationships with customers and to drive business outcome in

#### Traditional Trade Channel

- Serves existing customers by selling products and meeting customer needs

- Establishes new accounts in own area to find the potential sales outlets and other

trade factors

- Resolves customer complaints by investigating problems, developing solutions, and

making recommendations to management

- Tracks and monitors all sales staffs activities
- Collaborates with team members and distributors to achieve better results

Qualifications:

- Bachelor's Degree or higher in related fields
- At least 10 years' experience in FMCG industry
- High responsibility, quick learning and self-motivated
- Result-oriented with strong selling, presentation and negotiation skills
- Good command of English communication with computer skills (MS-Office applications)
- Hold a driving license and a private car

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会社説明