



タイの求人なら
JAC Recruitment Thailand

PR/118457 | Sales Consultant

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1565024

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月23日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Consultant

Job Responsibilities:

- Customer Engagement – Welcome customers, understand their needs, and provide personalized consultation.
- Product Presentation – Explain vehicle models, features, and options clearly and professionally.
- Sales Process Management – Handle inquiries, prepare quotations, and close sales effectively.
- Relationship Building – Maintain long-term relationships with clients for repeat business and referrals.
- Market Knowledge – Stay updated on automotive products, industry trends, and competitor offerings.
- After-Sales Support – Coordinate with service teams to ensure customer satisfaction post-purchase.
- Reporting – Prepare sales reports and update CRM systems accurately.

Requirement:

- Bachelor's degree in Business, Marketing, or related field (or equivalent experience).
- Minimum 1–3 years in sales, preferably in automotive or luxury products.

- Strong verbal and written communication in English and Thai.
- Ability to build trust and deliver exceptional service.
- Negotiation, closing techniques, and target-driven mindset.
- Well-groomed and presentable.
- Familiar with CRM systems and Microsoft Office.
- Valid driver's license is required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明