



## PR/118454 | Sales Officer (Business Use)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1565021

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月09日 07:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Sales Officer (HORECA)

Salary: 25,000 – 35,000THB

Location: The Regent House Building (near BTS Ratchadamri).

Our client is a specialize in the production of processed and ready-to-eat foods

#### Key Responsibilities of the position:

- Present and sell products to B2B customers, conduct regular visits, and plan promotions to meet sales targets.
- Research trends and competitor data (price/taste) to generate new product concepts (NPD).
- Coordinate with internal departments (R&D, Planning, Warehouse), control inventory to avoid stock-outs, process production requests, and provide weekly sales analysis to management.
- Plan and promote both new and existing company products to meet established sales targets.

- Report sales progress, analyze sales data, summarize findings, and inform management on a weekly basis.

#### Qualifications

- Education: Bachelor's degree in Food Science or a related field.
- Experience: 3+ years in sales, preferably in processed food and B2B settings (e.g., department store/cafe sales).
- Excellent communication, negotiation, and problem-solving skills; service-minded and hard-working.
- Must hold a driver's license

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明