

シンガポールの求人なら
JAC Recruitment Singapore

PR/096224 | Business Development Manager

募集職種

人材紹介会社
ジェイエイシーリクルートメント シンガポール

求人ID
1564924

業種
福祉・介護

雇用形態
正社員

勤務地
フランス

給与
経験考慮の上、応相談

更新日
2025年11月11日 10:43

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
無し

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Title: Business Development Manager, Asia

Location: Singapore

About Us:

The client is a commercial-stage pharmaceutical company pioneering innovative drug delivery for long-acting injectable medications. Leveraging a proprietary technology, they aim to enhance patient compliance, improve treatment effectiveness, and address global health challenges. They collaborate with leading pharmaceutical companies and foundations to develop and commercialize advanced therapeutic options.

Key Responsibilities:

- **Strategic Partnership Identification:** Identify, research, and screen potential pharmaceutical or biotech partners that align with our strategic development goals for the APAC region.
- **Market & Therapeutic Area Analysis:** Determine optimal therapeutic areas for effective collaboration and conduct in-depth research on corporate strategies and needs of potential partners.
- **Out-Licensing & Negotiation Support:** Prepare comprehensive product out-licensing decks, contribute to drafting crucial agreements (CDAs, MTAs, Research Agreements), and actively support negotiations with senior stakeholders.

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- **Network Building & Representation:** Actively build and expand our network, enhance visibility in the drug delivery space, and represent the company at relevant partnering, scientific, and investor conferences.: Actively build and expand our network, enhance visibility in the drug delivery space, and represent the company at relevant partnering, scientific, and investor conferences.

Qualifications:

- Master's or PhD in Chemistry, Chemical Engineering, or a related Life Sciences field is highly preferred. A Bachelor's degree in a life sciences field with an MBA is also considered.
- 5-8 years of dedicated Business Development experience within the Pharmaceutical or Biotechnology industry, with a strong emphasis on technology evaluation and out-licensing.
- Proven track record in successful negotiation with senior stakeholders.
- Good understanding of non-clinical, CMC, clinical, and regulatory development processes.

Interested applicants, please click **APPLY NOW**.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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会社説明