

MichaelPage

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APAC Application Manager- Analytical Devices (Salary 15M+)

APAC Application Manager (分析機器の大手メーカー)

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1564475

業種

医療機器

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1600万円

更新日

2025年11月05日 15:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

This newly created role will lead the Applications function across APAC, managing teams in Japan, China, Korea, and Australia. The successful candidate will work closely with regional sales and global stakeholders to drive customer-centric lab operations and technical excellence.

Client Details

- Global leader in precision analytical instruments used across industries such as pharmaceuticals, electronics, food, energy, and advanced materials.
- The product portfolio includes particle characterisation, X-ray technologies, and surface analysis tools

Description

- Oversee the APAC Applications Team, managing approximately 10 managers and team leaders.
- Collaborate with APAC Sales Managers and the EMEA Application Manager to develop and execute technical support strategies for the assigned region.

- Contribute to achieving sales targets and expanding the business.
- Drive lab performance and customer engagement

Job Offer

- Opportunity to take on a regional managerial role
- Contribute to the growth of business in the APAC region
- Report directly to VP of Application in the US and have an understanding of global strategy
- Build network with various industries including pharma, biopharma, semiconductor and more
- Remote work

Page Group Japan is acting as an Employment Agency in relation to this vacancy.

スキル・資格

- Leadership experience in the life science industry
- Experience managing application, sales, service, or marketing function. Experience managing multiple functions is a plus
- Business level in both Japanese and English
- Degree in science is a plus
- Work location= Tokyo/ Kansai region

会社説明

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The product portfolio includes particle characterisation, X-ray technologies, and surface analysis tools