



PR/096166 | Sales Executive -Japanese speaking

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1564293

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年11月18日 08:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

A leading Japanese food trading company is seeking a Sales Executive or Senior Sales Executive.

We are looking for a candidate who can manage the sales team within the retail division.

JOB RESPONSIBILITIES

- > To coordinate sales activities and promotions with internal stakeholders as well as the customers with respect to their needs, concerns and schedules.
- > Building trust and long-term relationships with clients/customers.
- > Work along with the sales team to achieve sales targets and set goals.
- > Required to plan and think strategically to achieve sales budgets.
- > To keep abreast of the competition and the market's changing landscape.
- > Good analytical and communication skills to communicate effectively to the team.
- > Work with internal teams to make business plans for growth of Key accounts.
- > Anticipate key account changes and improvements.

- > Work with internal team to ensure customers' orders are fulfilled.
- > Identify trends and develop plans to outperform the competition.

JOB REQUIREMENTS

- Experience in sales in any industry
- Strong motivation to develop new markets and customers
- Business-level proficiency in English and Japanese(for customer interactions)
- Driving license is better to have

BENEFITS

- Monthly salary: S\$4,000-4,500 plus monthly commission
- Working hours: 9:00–18:00
- Number of interviews: 2 times
- Car: provided

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明