



PR/159752 | Business Development Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1564269

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年03月10日 07:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A well-established IT and business skills training provider in Penang is seeking a proactive and results-driven Business Development Executive to accelerate revenue growth. The ideal candidate will be responsible for identifying new business opportunities, cultivating strong client relationships, and effectively promoting the company's training solutions and services.

Job Responsibilities

- Plan and execute sales and marketing strategies
- Develop new sales opportunities and maintain good relationship with potential and existing customers
- To provide customers with information and solutions on product and services to meet their needs.
- Negotiating/close deals, handle complaints and maintain customer satisfaction.
- Achieving monthly sales target

Job Requirement

- Diploma/Degree in Business Management or any related field.
- Preferable 2-4 years working experience in sales/tele-sales.
- Excellent command of spoken and written English.
- Strong communication and interpersonal skills.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明