



PR/118370 | CEO / Sales Manager (road transport)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1564197

業種

石油・エネルギー

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月02日 02:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a well-known company expanding into the logistics sector, focusing on electric vehicle (EV) transportation. They are currently looking for a Head of Business (CEO) and a Sales Manager to help build and grow this new business.

Salary is negotiable based on qualifications and experience

Location: Bkk or Eastern Thailand

Key Responsibilities:

- Develop and execute strategic sales plans to achieve company revenue targets in logistics and transportation services.
- Identify and pursue new business opportunities in road transportation and supply chain solution, and value-added logistics services.
- Create and present customized logistics solutions and prepare accurate quotations for potential clients.
- Collaborate with operations, customer service teams to ensure seamless service delivery and customer satisfaction.
- Analyze market trends, customer needs, and competitor activities to refine sales strategies.

- Negotiate contracts and pricing with clients to ensure profitability and long-term partnerships.
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Qualifications:

- Bachelor's degree in Business Administration, Logistics, Supply Chain Management, or a related field.
- 5+ years of experience in sales within the logistics or transportation industry.
- 10+ years of experience in related industry for the role of CEO
- Strong understanding of road transportation, freight forwarding and supply chain solutions.
- Excellent leadership, communication, and negotiation skills.
- Proficiency in CRM systems and Microsoft Office Suite.
- Ability to travel as needed for client meetings and business development

Interested candidate, please send your resume in English (Word format only) along with your recent photo and expected salary to us via this post.

#LI-JACTH
#citybangkok

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会社説明