



PR/118348 | Sales (Freight Forwarder)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1564193

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月02日 11:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Conduct field sales to promote the company's full suite of services: air, ocean, and road freight, customs clearance, and warehousing.
- Identify and pursue new business opportunities to grow the customer base.
- Deliver tailored presentations to showcase service offerings to potential clients.
- Build and maintain strong customer relationships to drive repeat business.
- Respond promptly and accurately to commercial inquiries.
- Prepare and submit weekly and monthly sales reports.

Candidate Profile

- 1–3 years of experience in freight forwarding or logistics.
- Strong knowledge of international logistics and customs documentation.
- Existing client network is a plus.
- Energetic, self-driven, and creative.
- Able to manage multiple accounts and perform well under pressure.
- Skilled in pricing, quotations, and marketing materials.
- Strong negotiation and sales conversion skills.
- Excellent verbal and written communication.
- Customer-oriented with a proactive mindset.

- Team player eager to learn and grow.
- Willing to travel domestically and internationally.
- Must have a valid driver's license and personal vehicle.

Salary: 40,000-45,000THB

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明