



PR/109793 | Sr. Executive - Sales

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントインド

##### 求人ID

1564170

##### 業種

その他（商社）

##### 雇用形態

正社員

##### 勤務地

インド

##### 給与

経験考慮の上、応相談

##### 更新日

2025年12月02日 10:01

#### 応募必要条件

##### 職務経験

6年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

ビジネス会話レベル

##### 日本語レベル

基礎会話レベル

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Job Description:

Job Title: Sr. Executive - Sales

Job Location: Gurugram

Educational Requirements: Bachelor's degree in engineering or similar field.

##### Job Responsibilities:

- Identify & develop new OEM customer accounts and business opportunities.
- Manage & grow existing OEM customer relationships.
- Understand customer requirements and work with engineering/technical teams to provide customized solutions.

- Negotiate pricing, terms, and conditions within established guidelines.
- Prepare and deliver technical presentations and proposals.
- Track and report on sales performance, forecasts, and market trends.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明