



PR/123343 | Sales Executive (Food Ingredients)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1563237

業種

小売

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年11月11日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

- Develop and maintain strong relationships with B2B clients in the food sector.
- Identify new business opportunities and drive sales growth across assigned territories.
- Provide technical consultation and product recommendations based on client needs.
- Collaborate with cross-functional teams to ensure customer satisfaction and timely delivery.
- Prepare and present sales reports, forecasts, and market analysis to management.

Requirements:

- Bachelor's degree in **Science, Food Technology, Chemistry**, or a related field.
- Minimum **3 years of experience** working in a **Japanese company**, preferably in a sales or client-facing role.

- Proven track record in **B2B sales**, ideally within the food ingredients or related industries.
- Strong communication, negotiation, and interpersonal skills.
- Ability to work independently and manage multiple client accounts.
- Fluent in English; Japanese language skills are a plus.

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会社説明