



## PR/096126 | Partnership Director, Payments / Card Schemes

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1563215

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

香港

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月23日 13:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Summary:

My client is a global Fintech MNC and they are seeking a passionate and experienced Partnership Director to join their Strategic Products team. You'll collaborate with global card networks and mobile wallets to establish and strengthen partnerships, design and implement a robust partnership framework, and work closely with internal teams to ensure successful partnership execution.

#### Key Responsibilities:

1. Partnership Development: Collaborate with global card networks and mobile wallets to establish and strengthen partnerships.
2. Partnership Framework: Design and implement a robust partnership framework across international markets.
3. Cross-Functional Collaboration: Work closely with internal teams, including product, tech, fund settlement, risk, branding, legal, and more.

#### Requirements:

1. Experience: 8+ years of experience with a card scheme (Visa, Mastercard, Amex, Diners) or similar industry experience.

2. Card Scheme Knowledge: Familiarity with card scheme structure and operations.

3. Communication: Fluent in English and Mandarin due to the need to engage with stakeholders from within.

**Ideal Candidate:**

- Strong understanding of global payment processing landscape.
- Experience working with card schemes and mobile wallets.
- Ability to collaborate with cross-functional teams and drive partnership execution.
- Management Consulting background will be a strong bonus.

**Raymond Ler (R1876114)**

**JAC Recruitment Pte. Ltd. (90C3026)**

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会社説明