



## PR/118264 | Japanese Speaking Sales (Consultant firm)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1563129

#### 業種

ビジネスコンサルティング

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年10月28日 10:17

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Japanese Speaking Sales Executive

Industry: HR Consulting

Location: Bangkok

Employment Type: Full-time

Working condition: Monday -Friday, 9.00-18.00

Our client, a leading HR consulting firm, is looking for a dynamic and driven Japanese Speaking Sales Executive to join their team. This role is ideal for candidates with strong B2B sales experience and a passion for building client relationships across cultures.

#### Job Summary:

As a Sales Executive, you will be responsible for expanding business opportunities, managing client relationships, and promoting HR solutions to Japanese and local corporate clients.

#### Requirements:

- Proficiency in Japanese (business level or above).

- Minimum 4–5 years of B2B sales experience, preferably in consulting or service industries.
- Strong communication and negotiation skills.
- Proven track record in client acquisition and account management.
- Ability to work independently and collaboratively in a multicultural environment.

Key Responsibilities:

- Identify and develop new business opportunities with Japanese and local companies.
- Present and promote HR consulting services tailored to client needs.
- Build and maintain strong relationships with key decision-makers.
- Coordinate with internal teams to deliver effective solutions.
- Prepare proposals, reports, and sales forecasts.

Preferred Qualifications:

- Experience working with Japanese clients or in a Japanese business environment.
- Understanding of HR services or consulting business.
- Familiarity with CRM tools and sales reporting.

What's in It for You:

- Competitive salary and incentive structure.
- Opportunity to work with top-tier clients.
- Supportive and professional recruitment process.
- Career growth in a fast-paced, international setting.

How to Apply:

Click APPLY to submit your application.

Only shortlisted candidates will be contacted

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

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会社説明