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APAC Sales Manager (Japan & Korea)

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Global manufacturing Technology company

求人ID

1562668

部署名

Electronics and Automotive

業種

電気・電子・半導体

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2025年10月22日 16:58

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Manager will oversee sales operations across Japan and Korea, focusing on driving revenue growth and cultivating strong client relationships. This role in the industrial and manufacturing industry requires strategic planning and leadership skills to expand market presence effectively.

Client Details

This opportunity is with a small-sized organization renowned for its contributions to the industrial and manufacturing industry. The company is recognized for its commitment to innovation and delivering high-quality products tailored to client needs.

Description

- Develop and implement sales strategies to achieve revenue targets in Japan and Korea.
- Build and maintain strong relationships with key clients and stakeholders.
- Identify market trends and opportunities to drive business growth.
- Lead and support the sales team to ensure effective execution of sales plans.
- Monitor and analyze sales performance, providing regular updates to senior management.
- Collaborate with internal teams to align sales strategies with company objectives.
- Represent the company at industry events and exhibitions in the Tokyo area and beyond.
- Ensure compliance with regional and corporate sales policies and procedures.

Job Offer

- Opportunities for career growth within the industrial and manufacturing industry.
- Comprehensive benefits package to be discussed during the interview process.
- Collaborative and supportive work environment in Tokyo.
- Chance to work with a company known for its high-quality products and innovative approach.

If you are ready to take the next step in your career as a Sales Manager, apply today and join a team dedicated to excellence.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

スキル・資格

A successful Sales Manager should have:

- A strong understanding of the industrial and manufacturing industry.
- Proven track record in sales strategy development and execution.
- Experience managing sales operations across multiple regions, such as Japan and Korea.
- Excellent negotiation and communication skills.
- Proficiency in English and Japanese; Korean language skills are a plus.
- A degree in business, engineering, or a related field.
- Ability to travel domestically and internationally as required.

会社説明

Our client is a well-established global organization providing cutting-edge technology solutions within the Industrial/Manufacturing industry. Known for their innovative solutions and high-quality products, they operate as a medium-sized company committed to serving their customers with excellence and precision.