



## PR/086976 | Outside Sales Associate

### 募集職種

人材紹介会社  
JAC Recruitment USA

求人ID  
1562559

業種  
レストラン・フードサービス

雇用形態  
正社員

勤務地  
アメリカ合衆国

給与  
経験考慮の上、応相談

更新日  
2025年12月02日 06:00

### 応募必要条件

キャリアレベル  
中途経験者レベル

英語レベル  
無し

日本語レベル  
無し

最終学歴  
短大卒：準学士号

現在のビザ  
日本での就労許可は必要ありません

### 募集要項

#### POSITION SUMMARY

A Japanese food trading corporation is seeking an Outside Sales Associate to join their team. This role involves meeting sales targets, visiting customers, ensuring timely payments and deliveries, and maintaining high customer satisfaction.

#### RESPONSIBILITIES

\* Meet sales quotas and visit customers, especially Chinese-speaking clientele, to provide support and sell products.

\* Ensure timely payments and deliveries by coordinating with the accounting department and warehouse.

Maintain high customer satisfaction through excellent service, prompt communication, and educating customers on product benefits.

\* Manage orders in the company database and participate in sales meetings, inventory counts, and company events.

\* Perform other duties as assigned and respond to management requests.

## QUALIFICATIONS

- \* High school diploma required; bachelor's degree preferred
- \* Business-level proficiency in both English and Chinese (read/write/speak/listen).
- \* 1+ years in food wholesale/distribution preferred
- \* Strong communication, organization, and customer service skills
- \* Basic math and Microsoft Office proficiency; ERP experience a plus
- \* Knowledge of Japanese food products is a plus

BASE SALARY USD50,000-55,000 (DOE) + Commission

LOCATION Houston, TX

## WORK SCHEDULE

- \* Monday to Friday, 9:00 AM – 6:00 PM

WORK STYLE Onsite

## BENEFITS

- \* 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- \* Life Insurance and 401(k) plan with company match

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会社説明