



PR/087231 | Außendienstmitarbeiter (m / w / d) Heimtiernahrung in Baden-Württemberg und Bayern

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1562549

業種

その他（商社）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年12月02日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job description – Sales representative (m/f/d) Pet food

We are looking for you. A dedicated personality for the sales of high-quality pet food in the field.

Your tasks:

- Independent support of the sales area of Baden-Württemberg and Bavaria
- Support and expansion of existing customer relationships (pet retailers, specialist stores, veterinarians)
- Planning and implementation of customer visits, sales events and trade fairs
- Acquisition of new business partners in your sales territory
- Implementation of sales and marketing strategies
- Presentation and advice on all aspects of our product range

- Implementation of sales campaigns, training courses and product demonstrations on site
- Market and competition observation as well as close cooperation with the office staff

Your profile:

- Experience in field sales or sales, ideally in the pet or FMCG sector
- Your place of residence is ideally in Bavaria, and you have a class B driver's license
- High level of customer orientation, strong communication skills and negotiation skills
- Independent, structured way of working and willingness to travel
- With your likeable and convincing appearance, you will quickly inspire others for our range
- Even in challenging situations, you stay calm and don't lose focus
- Enthusiasm for animals and their well-being

This is what we offer:

- A position of responsibility with room for manoeuvre
- Attractive remuneration incl. company car also for private use
- Optimal work with the help of an up-to-date Laptop & work cell phone
- Comprehensive induction and continuous training
- A motivated team and a growing market environment
- Experienced colleagues are always available to help you

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明