



PR/096127 | Web 3, Relationship Manager

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

##### 求人ID

1562507

##### 業種

銀行・信託銀行・信用金庫

##### 雇用形態

正社員

##### 勤務地

シンガポール

##### 給与

経験考慮の上、応相談

##### 更新日

2025年12月16日 13:00

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

無し

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

Our client is a fast-growing wholesale digital bank in Singapore is expanding its Digital Asset Business Unit to serve crypto-native companies across Japan and Korea. They are seeking a driven and experienced Relationship Manager / Team Leader to lead this new team and drive deposit growth from high-potential Web3 firms.

#### JOB RESPONSIBILITIES

- Develop and execute sales strategies to acquire and grow accounts in the Digital Assets space.
- Manage end-to-end client onboarding, including account opening, deposits, and fund transfers.
- Monitor account performance and ensure compliance with internal credit and regulatory standards.
- Conduct thorough AML/KYC/CDD risk assessments and maintain high compliance standards.
- Prepare credit proposals and recommend appropriate risk mitigants for loan applications.
- Collaborate with internal teams to deliver tailored solutions and contribute to product innovation.

#### JOB REQUIREMENTS

- **Proficiency in Korean or Japanese to communicate with native clients.**
- Bachelor's degree from a reputable institution.
- Minimum 5 years of experience in banking or companies specializing in blockchain, digital payments, or digital assets.
- Strong network and understanding of the Web3 ecosystem.
- Familiarity with FX, spreads, and SWIFT systems is a plus.

Apply online or feel free to contact me directly at [malcolm.pang@jac-recruitment.com](mailto:malcolm.pang@jac-recruitment.com) for more information about this opportunity.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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会社説明