



PR/118017 | Export Sales Manager (Auto parts)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1562458

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年01月13日 08:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are currently working for a client who is one of the well know automotive parts companies.

Salary: 80,000-120,000 THB / month excluded other benefits & incentive

Location: BangNa-Trad

Requirements:

- Design and implement export sales strategies tailored to the U.S. automotive market
- Identify and pursue new business opportunities with U.S.-based distributors, wholesalers, and OEMs
- Negotiate contracts, pricing, and delivery terms to ensure mutual profitability
- Conduct market research to understand U.S. automotive trends, competitor activities, and customer needs

- Ensure all export activities comply with U.S. customs and trade regulations.
- Coordinate with logistics and supply chain teams to ensure timely and cost-effective delivery
- Prepare and present sales forecasts, performance reports, and budget plans to senior management

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- **Min 5+ years of working experience in Export Sales/Business Development, US market is preferred**
- Ability to negotiate, influencing customers and make recommendations.
- Good English
- Open to either Thai or Expat. Able to work in Bangkok, Thailand

Interested candidate, please send your resume in English (Word format only) along with your recent photo and expected salary to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

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会社説明