



韓国の求人なら
JAC Recruitment Korea

PR/089953 | ARM

募集職種

人材紹介会社

ジェイエイシーリクルートメントコリア

求人ID

1562416

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

韓国

給与

経験考慮の上、応相談

更新日

2025年11月18日 07:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

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- Possibly responsible for marketing and execution of wholesale banking products (including structured, complexed type of finance) with large sized company.
- Helps and shares knowledge of banking product, gives guidance and training to less experienced members in same group.

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- Business Development and Promotion under the direction of Group Head
 - Makes plan and strategies on budget achievement in close communications with Group Head
 - Maintains budget progress report up to dated and adjusts strategies if needed, on time (Monthly meeting etc.)
 - Originates deal and cooperates with different overseas offices, HQ dept., product dept., and other related dept.
 - Promotes banking product with use of SMFG global networks
 - Develops new products in cooperation with relevant departments and/or other overseas branches (revenue diversification in active) if required
 - Promotes non-credit business such as business matching, provision of market information, and public seminar etc. in cooperation with affiliate companies of SMFG
 - Plays the communication role between the bank (SMBC global) and client
- Transaction Execution and Management
 - Performs CDD(KYC) for existing and new clients
 - Monitors credit exposure, risk asset, etc.

- Completes all necessary credit management procedures, including due diligence, credit application, documentation, credit monitoring, and portfolio risk reviews
- Communicates and reports to relevant departments for execution and management
- Manages client portfolio, including their overseas substitutes or affiliates, by coordinating new transaction, rollover, secondary sale, or purchase, etc.
- Completes each transactions, such as Term loans, FRNs, Trade Finance, Structured Finance, Deposit, FX, Swap
- etc., in cooperation with relevant departments such as GTFD, DCMD or other overseas branches
- Updates and reports deal pipeline for each transaction

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会社説明