



ベトナムの求人なら  
JAC Recruitment Vietnam

## PR/095277 | SALES EXECUTIVE for a reputable Japanese IT company

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1562401

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月02日 13:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### LOCATION

Hanoi

#### COMPANY OVERVIEW

A fast-growing Japanese IT consulting and software development company.

#### JOB RESPONSIBILITIES

- Develop new business opportunities with local Vietnamese companies
- Propose and sell offshore development and SaaS solutions
- Understand client needs and provide optimal IT proposals
- Manage negotiations, contracts, and project coordination
- Prepare proposals, monitor sales progress, and report results

#### JOB REQUIREMENTS

- Japanese national with 2+ years of B2B sales experience in Vietnam

- Basic knowledge of IT/software industry and proven local sales record
- Able to communicate in Japanese (JLPT N2) and English
- Experience in SaaS/Cloud/Web solutions is a strong plus
- Self-driven, strategic, and adaptable in a multicultural environment

## BENEFITS

- Salary: Negotiable depending candidate's experience
- Attractive incentives, salary review & bonus twice a year
- Full benefits: 100% probation pay, 14+ leave days, health & social insurance

#LI-JACVN

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会社説明