



PR/159700 | CORPORATE RELATIONSHIP MANAGER (BANKING)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1562372

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月24日 16:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES: -

- Client Relationship Management – Act as the primary contact for assigned clients, lead client conversion activities, and maintain strong relationships.
- Credit Risk & Compliance – Coordinate with internal stakeholders to manage credit risk, ensure timely submission of credit proposals, renewals, and KYC processes.
- Business Development & Cross-Selling – Drive account planning, originate deals, and collaborate with product partners (e.g., Transaction Banking, Treasury) to deliver solutions.
- Client Engagement & Marketing – Lead client meetings, prepare marketing materials, and assess risk/return impact for transactions and relationships.
- Stakeholder Coordination & Standards – Liaise across departments to achieve deliverables and ensure compliance with internal guidelines and processes.

JOB REQUIREMENTS: -

- Degree in Business/ Administrative/Banking/ Accounting or any related field
- Minimum 5 -8 years of working experience as corporate relationship manager in financial services / banking industry
- Professional AICB Corporate Banker certification

#LI-JACMY

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会社説明