



## PR/159686 | CORPORATE RELATIONSHIP MANAGER (BANKING)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

#### 求人ID

1562362

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月10日 02:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### JOB RESPONSIBILITIES: -

- Act as the Corporate Relationship Manager for an assigned client portfolio, leading deal origination and execution while proactively managing credit risk and coordinating with internal stakeholders.
- Partner with product teams across Transaction Banking, Global Markets to deliver comprehensive solutions that meet client needs.
- Drive annual account planning and relationship strategies to generate new business through client engagement, marketing initiatives, and presentations.
- Lead client meetings, prepare marketing materials, and ensure timely submission of credit proposals while collaborating with internal departments to support seamless execution.

#### JOB REQUIREMENTS: -

- Degree in Finance, Accountancy, Banking, or a related field from a reputable university or institution is required.
- Minimum 8-10 years of experience in financial services, with strong exposure to capital markets, global markets or syndications will have an added advantage.
- Demonstrate strong interest in financial markets, a proactive working attitude, and excellent analytical and communication skills.

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会社説明