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## Technical sales (分析機器事業部製品) - Tokyo

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1562183

## 部署名

Electronics

## 業種

電気・電子・半導体

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

500万円 ~ 900万円

## ボーナス

給与：ボーナス込み

## 更新日

2025年10月17日 14:39

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

This role focuses on driving sales of measurement instruments within the analytical equipment division, ensuring client satisfaction and achieving sales targets. The successful candidate will work closely with clients to provide tailored solutions in the industrial and manufacturing sectors.

## Client Details

A globally recognised leader in the field of electrical scientific instrumentation, serving the industrial manufacturing sector. Renowned for their commitment to quality and innovation, they provide a comprehensive portfolio of advanced solutions for material characterisation, nanotechnology, and bio-science applications.

As a subsidiary of a prestigious UK-based parent company, they leverage decades of expertise to deliver precision measurement and analytical tools to a diverse international clientele. Their reputation is built on delivering cutting-edge

technologies that empower scientific discovery and industrial advancement.

### Description

- Develop and execute sales strategies for measurement instruments in the analytical equipment division.
- Build and maintain strong relationships with clients in Tokyo and surrounding regions.
- Identify and pursue new business opportunities to expand market presence.
- Provide technical support and product demonstrations to prospective customers.
- Collaborate with internal teams to ensure client requirements are met efficiently.
- Monitor market trends and competitor activities to inform sales strategies.
- Prepare and deliver sales reports and forecasts to management.
- Attend industry events and exhibitions to promote products and services.

### Job Offer

- Comprehensive social insurance, including health, unemployment, and labor insurance.
- Retirement benefits, including a defined contribution pension plan (401K).
- Access to medical insurance from the first day of hospitalization.
- Matching contribution options to support personal asset growth.
- Financial support for approved self-development programs.
- Generous leave policies and a supportive work environment.

This is a permanent position based in Tokyo. If you are passionate about sales in the industrial and manufacturing industry, we encourage you to apply today!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

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### スキル・資格

A successful Measurement Instrument Sales professional should have:

- A strong background in sales within the industrial or manufacturing sectors.
- Expertise in measurement instruments or analytical equipment.
- Proven ability to communicate effectively with clients and stakeholders.
- A results-driven approach with a focus on achieving sales targets.
- Familiarity with the Tokyo market and industry trends.
- A bachelor's degree in a relevant field is preferred.

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### 会社説明

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