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Account Manager Sales (PCB Market)

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

採用企業名

Global manufacturing Technology company

求人ID

1561718

部署名

Electronics and Automotive

業種

電気・電子・半導体

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2025年10月15日 15:21

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Account Manager Sales will drive business growth by managing client relationships and identifying new opportunities within the industrial/manufacturing sector. Based in Tokyo, this role is ideal for someone with a strong sales background and a passion for delivering results.

Client Details

This is an opportunity to join a well-established, large organization that specializes in the industrial and manufacturing sector. The company is renowned for its innovative solutions and commitment to excellence.

Description

- Develop and maintain strong relationships with key clients in the industrial/manufacturing sector.
- Identify and pursue new business opportunities to drive sales growth.
- Collaborate with internal teams to ensure client satisfaction and successful project delivery.
- Prepare and present sales proposals and reports to stakeholders.
- Monitor market trends and competitor activities to identify potential growth areas.
- Provide accurate sales forecasts and meet or exceed sales targets.
- Represent the company at industry events and client meetings.
- Ensure compliance with company policies and industry regulations.

Job Offer

- Flexible work arrangements to support work-life balance.
- Opportunities for career advancement within a large organization.
- A collaborative and professional work environment in Tokyo.
- Engagement in the dynamic industrial/manufacturing sector.

This is an excellent opportunity for a motivated Account Manager Sales to make a significant impact. If you are ready to take the next step in your career, we encourage you to apply today!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

スキル・資格

A successful Account Manager Sales should have:

- Proven experience in sales, preferably within the industrial or manufacturing sector.
- Strong communication and interpersonal skills for client management.
- A results-driven mindset with a focus on achieving sales targets.
- Ability to analyze market trends and identify business opportunities.
- Proficiency in preparing and delivering sales presentations.
- A proactive approach to problem-solving and decision-making.
- Familiarity with industry regulations and compliance standards.
- Fluency in English and Japanese is highly desirable.

会社説明

This role is with a large organization that is a global leader in providing cutting-edge technology solutions for the Industrial/Manufacturing industry. With a significant presence in Tokyo, the company prides itself on its innovative solutions and commitment to customer satisfaction.