

MichaelPage

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Distribution Sales Manager - Semiconductor

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1561715

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

1100万円 ~ 2000万円

更新日

2025年10月15日 14:42

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

As a Distribution Sales Manager, you will play a pivotal role in managing and growing sales through distribution channels within the manufacturing industry. Based in Tokyo, this position focuses on driving revenue growth and building strong relationships with distributors.

Client Details

This is a permanent opportunity with a large-sized organisation in the technology and semiconductor industry. The company is known for its commitment to quality and innovation, providing an excellent environment for professional growth.

Description

- Develop and execute sales strategies to achieve distribution targets.
- Build and maintain strong relationships with distributors and key stakeholders.
- Analyse market trends and identify growth opportunities within the retail sector.
- Monitor sales performance and provide regular updates to senior management.
- Collaborate with internal teams to ensure effective product distribution.
- Negotiate contracts and agreements with distribution partners.
- Provide training and support to distributors to enhance product knowledge.

- Ensure compliance with company policies and industry regulations.

Job Offer

- Competitive salary in the range of JPY 12,000,000 to JPY 20,000,000.
- Chance to develop and lead sales strategies in the semiconductor industry.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

- A strong background in sales or distribution management, particularly in the semiconductor industry.
 - Proven ability to develop and implement effective sales strategies.
 - Excellent negotiation and relationship-building skills.
 - Experience in analysing market trends and making data-driven decisions.
 - Proficiency in communicating effectively with internal and external stakeholders.
 - A results-oriented mindset with a focus on achieving sales targets.
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会社説明

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