



THE HOME OF STARTUP RECRUITMENT
都内テクノロジー・スタートアップ企業の求人数数

【Senior Customer Engineer】Global Industry Leader

From Developers For Developers 外資系企業

募集職種

人材紹介会社

株式会社SPOTTED

採用企業名

Global Industry-Leading Software Tool Company

求人ID

1561687

業種

ソフトウェア

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 多数

雇用形態

正社員

勤務地

日本

給与

700万円 ~ 1300万円

ボーナス

固定給+ボーナス

休日・休暇

15+ days PTO

更新日

2025年12月24日 00:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢 (英語使用比率: 50%程度)

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可が必要です

募集要項

This global industry-leading software development tool provider - from developers for developers - trusted by global

innovators like Spotify, Adobe, and Meta, is seeking a **Senior Customer Engineer** to join its growing APAC team.

This is a customer-facing technical role that bridges pre-sales, post-sales, and solution delivery. The ideal candidate combines strong technical expertise in CI/CD, DevOps, or software engineering with the ability to engage directly with enterprise clients.

You'll collaborate with account executives and customer success managers to guide clients through the technical evaluation, proof-of-concept, and adoption phases - ensuring their long-term success with the platform.

Key Responsibilities:

- Lead technical demonstrations, PoCs, and integrations into customer environments.
- Advise enterprise clients on DevOps best practices
- Conduct in-depth technical consultations, identifying customer challenges and tailoring solutions.
- Deliver training sessions, workshops, and technical enablement to customers and partners.
- Partner with Sales, Customer Success, and Product teams to translate customer feedback into improvements.
- Represent the company at industry events, webinars, and conferences across APAC.

Why Join

- Work with one of the world's most widely adopted development tool companies
- Collaborate with an international, hybrid team
- Engage directly with global enterprise customers, influencing software delivery outcomes across industries
- Competitive total compensation (base + variable), stock options, and learning/wellness stipends
- Flexible, remote-friendly work culture with opportunities for regional travel and clear career growth plans

スキル・資格

Required Skills & Experience:

- 5–10 years of experience as an engineer in software development, DevOps, or CI/CD.
- Proven success in a technical pre-sales or customer-facing engineering role (e.g., Sales Engineer, Solutions Engineer, Customer Success Engineer).
- Deep understanding of modern software delivery pipelines, CI/CD concepts, and DevOps tools.
- Hands-on experience with **Docker**, **Linux containers**, and scripting languages (Python, Bash, etc.).
- Strong presentation and communication skills in both technical and business contexts.
- Ability to work independently in a global, cross-functional team.
- Bilingual proficiency (English/Japanese) and familiarity with APAC enterprise environments.

Nice-to-Have:

- Experience with mobile app development (iOS or Android).
- Knowledge of infrastructure, networking, or cloud security.

会社説明