

ベトナムの求人なら JAC Recruitment Vietnam

PR/095244 | Phó Giám Đốc Kinh Doanh - Deputy Sales Director

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1561531

業種

福祉・介護

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月28日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Develop mid- and long-term business strategies.
- Lead sales and business development to meet revenue targets.
- Analyze market trends and propose growth initiatives.
- Build strong relationships with hospitals, clinics, distributors, and manufacturers.
- · Manage bidding, tendering, and contract execution.
- Train and lead the sales team.
- Collaborate with technical, legal, and after-sales teams.
- · Represent the company at industry events and exhibitions.
- Report business performance to the executive board.

Requirements

- Bachelor's degree in Pharmacy, Medicine, Business, or related fields.
- 5+ years in medical sales management or 2+ years in a senior leadership role.
- Strong experience in hospital bidding and distribution networks.
- Knowledge of healthcare regulations and procurement processes.
- Excellent leadership and strategic thinking.
- English or Japanese communication skills preferred.
- Strong network in the healthcare industry is a plus.

Benefits

• Competitive salary + performance bonus

- · Year-end bonus
- Full insurance + premium healthcare
- Company car/travel allowance, phone allowance
- · Career path to Sales Director
- International training and industry events
- Professional and long-term career development
- · Annual company trips and team-building activities

#LI-JACVN

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Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明