



PR/095244 | Phó Giám Đốc Kinh Doanh - Deputy Sales Director

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1561531

業種

福祉・介護

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月14日 10:57

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Develop mid- and long-term business strategies.
- Lead sales and business development to meet revenue targets.
- Analyze market trends and propose growth initiatives.
- Build strong relationships with hospitals, clinics, distributors, and manufacturers.
- Manage bidding, tendering, and contract execution.
- Train and lead the sales team.
- Collaborate with technical, legal, and after-sales teams.
- Represent the company at industry events and exhibitions.
- Report business performance to the executive board.

Requirements

- Bachelor's degree in Pharmacy, Medicine, Business, or related fields.
- 5+ years in medical sales management or 2+ years in a senior leadership role.
- Strong experience in hospital bidding and distribution networks.
- Knowledge of healthcare regulations and procurement processes.
- Excellent leadership and strategic thinking.
- English or Japanese communication skills preferred.
- Strong network in the healthcare industry is a plus.

Benefits

- Competitive salary + performance bonus

- Year-end bonus
- Full insurance + premium healthcare
- Company car/travel allowance, phone allowance
- Career path to Sales Director
- International training and industry events
- Professional and long-term career development
- Annual company trips and team-building activities

#LI-JACVN

#cityhn

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会社説明