



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159662 | SALES ENGINEER

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1561507

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年10月14日 10:49

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A globally recognized manufacturer and supplier of analytical instrument is looking for a highly disciplined and committed service engineer to strengthen its service team. As a successful Sales Engineer, you are responsible for diagnosing and repairing equipment issues, performing routine maintenance, and delivering operational training to users.

Job Responsibility

- Manage assigned customers and product portfolios to ensure customer satisfaction and achieve sales targets.
- Build and maintain strong customer relationships by understanding their needs, explaining product specifications, and providing tailored solutions.
- Operate primarily within the designated territory (Southern region).
- Drive the sales process from initial engagement to order closure.

- Deliver technical presentations to customers, demonstrating product functionality and value.
- Independently manage key accounts with minimal supervision.
- Identify and pursue new business opportunities by engaging potential clients and fostering relationships.
- Exhibit a positive attitude and contribute effectively as a team player.
- Demonstrate strong organizational skills in managing the sales territory and planning daily sales activities.

Job Requirements

- Bachelor's degree in Science, preferably in Chemistry.
- **Minimum 2–3 years of sales experience, with a strong background in laboratory analytical instrumentation. Experience with GCMS is an added advantage.**
- Excellent command of English, both written and spoken.
- Possess own transport and willing to travel domestically and internationally.
- Proficient in Microsoft Office applications, including Outlook, Word, PowerPoint, Excel, and CRM systems.
- Self-motivated, goal-oriented, and committed to delivering results.

#LI-JACMY
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明