



PR/159662 | SALES ENGINEER

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1561507

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 08:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A globally recognized manufacturer and supplier of analytical instrument is looking for a highly disciplined and committed service engineer to strengthen its service team. As a successful Sales Engineer, you are responsible for diagnosing and repairing equipment issues, performing routine maintenance, and delivering operational training to users.

Job Responsibility

- Manage assigned customers and product portfolios to ensure customer satisfaction and achieve sales targets.
- Build and maintain strong customer relationships by understanding their needs, explaining product specifications, and providing tailored solutions.
- Operate primarily within the designated territory (Southern region).
- Drive the sales process from initial engagement to order closure.

- Deliver technical presentations to customers, demonstrating product functionality and value.
- Independently manage key accounts with minimal supervision.
- Identify and pursue new business opportunities by engaging potential clients and fostering relationships.
- Exhibit a positive attitude and contribute effectively as a team player.
- Demonstrate strong organizational skills in managing the sales territory and planning daily sales activities.

Job Requirements

- Bachelor's degree in Science, preferably in Chemistry.
- **Minimum 2–3 years of sales experience, with a strong background in laboratory analytical instrumentation. Experience with GCMS is an added advantage.**
- Excellent command of English, both written and spoken.
- Possess own transport and willing to travel domestically and internationally.
- Proficient in Microsoft Office applications, including Outlook, Word, PowerPoint, Excel, and CRM systems.
- Self-motivated, goal-oriented, and committed to delivering results.

#LI-JACMY
#countrymalaysia

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会社説明