



インドネシアの求人なら
JAC Recruitment Indonesia

PR/123316 | Sales & Marketing Staff

募集職種

人材紹介会社
ジェイエイシーリクルートメントインドネシア

求人ID
1561402

業種
その他（商社）

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2025年10月14日 10:21

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
無し

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Lead Generation: Identify and pursue new sales leads and potential clients through various channels.
- Client Management: Build and maintain strong, long-lasting customer relationships. Address client inquiries and provide product/service information.
- Sales Activities: Conduct product presentations, demonstrations, and negotiations.
- Sales Reporting: Track sales data, prepare sales performance reports, and forecast future sales.

Target Achievement: Work towards and assist in meeting or exceeding individual and team sales quotas.

Qualifications and Skills

- Education: A Bachelor's degree in Marketing, Business Administration, or a related field is often preferred.

- Experience: Proven work experience in a sales or marketing role in the business office supplies & stationery industry.
- Communication Skills: Excellent verbal and written communication, presentation, and interpersonal skills.
- Analytical Skills: Strong analytical and problem-solving abilities, with a data-driven approach.
- Personal Attributes: Self-motivated, proactive, and a team player. Ability to multi-task and work in a fast-paced environment.
- Results-Oriented: A demonstrated track record of achieving goals and a strong drive to succeed.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明