



## PR/123313 | Senior Sales and Marketing

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

#### 求人ID

1561401

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月09日 04:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Description:

- Implement sales strategies and plans to meet or exceed sales targets (monthly, quarterly, and annual) in export markets for the company's flavoring compounds and cigarette filter rods.
- Conduct market research to understand industry trends, customer needs, and competitor offerings in target export markets, using these insights to guide sales strategy and marketing efforts.
- Identify and pursue new business opportunities in international markets, focusing on potential tobacco product manufacturers in target countries, to drive business expansion.

#### Qualifications:

- Bachelor's degree (S1) in Business Administration, Marketing, International Business, or a related field. (Educational background in Food Science or Chemical Engineering is a plus)
- Minimum 3 years of experience in sales or export marketing (B2B), preferably in the tobacco, flavor additives, or related industry
- Proven track record of achieving sales targets and expanding customer base in international (export) markets.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明