Senior Technical Consultant(eSIM/SIM)

MNC, WLB, Bilingual Environment

募集職種

採用企業名
アイデミア・ジャパン株式会社

支社・支店
IDEMIA

求人ID
1561349

部署名
Connectivity Services

業種
ITコンサルティング

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

雇用形態
正社員

勤務地
東京都 23区

給与
800万円 ~ 1000万円

ボーナス
固定給+ボーナス

歩合給
固定給+歩合給

更新日
2026年01月22日 14:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ネイティブ

最終学歴
大学卒 : 学士号

現在のビザ
日本での就労許可が必要です

募集要項

- Ensures to be the main contact point for technical topics between customers and IDEMIA

- Acts to understand customer technical needs and identifies potential products in relation to IDEMIAs product roadmap
- Promotes IDEMIA products and services to customers
- Provides on-going technical support to sales and contributes towards the preparation of sales presentations, tender responses and proposals
- Implements projects
- Collects functional requirement specifications for applicable products with the customer
- Manages the product selection process and ensures the right product is selected to match customer's requirement
- Participates in the project delivery and technical implementation
- Coordinates final validation for applicable products with customers
- Mainains a close relationship with technical counterpart of custome
- Engages constantly in product specification reviews to upsell and influence the next product evolution
- Assists in quality complaints from customer on delivered products through first level local troubleshooting
- Supports quality team in the resolution of problem and coordinates response or communication to the customer
- Promotes and implements standard and customized products for medium to large-size customers
- Assists in troubleshooting and quality complaint resolution
- Works independently with general supervision
- May help and assist other team members

スキル・資格

- At least 5 years working experience in areas of technical consulting / technical support for Japanese customers
- Strong knowledge in Computer Programing or Software Programing (user requirement creation, design, development, testing, troubleshooting)
- Degree in Computer Science or Telecommunication from a recognized institution
- Prefer to have technical knowledge with JavaCard/ 3GPP/ ETSI / GSMA / TCA / Global Platform / ISO 7816 standard.
- Prefer to have technical knowledge with Cryptography - Symmetric/Asymmetric Algo., / PKI / Authentication / Certificate
- Prefer to have technical knowledge in JavaCard applet/ firmware / software product

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会社説明