

# Senior Technical Consultant(eSIM/SIM)

MNC, WLB, Bilingual Environment

## 募集職種

#### 採用企業名

アイデミア・ジャパン株式会社

支社・支店

IDEMIA

求人ID

1561349

部署名

Connectivity Services

業種

ITコンサルティング

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

800万円~1000万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2025年11月10日 11:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

## 募集要項

• Ensures to be the main contact point for technical topics between customers and IDEMIA

- · Acts to understand customer technical needs and identifies potential products in relation to IDEMIAs product roadmap
- · Promotes IDEMIA products and services to customers
- Provides on-going technical support to sales and contributes towards the preparation of sales presentations, tender responses and proposals
- · Implements projects
- · Collects functional requirement specifications for applicable products with the customer
- · Manages the product selection process and ensures the right product is selected to match customer's requirement
- Participates in the project delivery and technical implementation
- · Coordinates final validation for applicable products with customers
- Mainains a close relationship with technical counterpart of custome
- Engages constantly in product specification reviews to upsell and influence the next product evolution
- · Assists in quality complaints from customer on delivered products through first level local troubleshooting
- · Supports quality team in the resolution of problem and coordinates response or communication to the customer
- · Promotes and implements standard and customized products for medium to large-size customers
- Assists in troubleshooting and quality complaint resolution
- · Works independently with general supervision
- · May help and assist other team members

### スキル・資格

- At least 5 years working experience in areas of technical consulting / technical support for Japanese customers
- Strong knowledge in Computer Programing or Software Programing (user requirement creation, design, development, testing, troubleshooting)
- Degree in Computer Science or Telecommunication from a recognized institution
- Prefer to have technical knowledge with JavaCard/ 3GPP/ ETSI / GSMA / TCA / Global Platform / ISO 7816 standard.
- Prefer to have technical knowledge with Cryptography Symmetric/Asymmetric Algo., / PKI / Authentication / Certificate
- Prefer to have technical knowledge in JavaCard applet/ firmware / software product

会社説明