

MichaelPage

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Digital Surgery Representative

Pioneering the Future of Surgery

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1561151

業種

医療機器

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

600万円 ~ 1000万円

ボーナス

給与：ボーナス込み

歩合給

給与：歩合給込み

更新日

2025年10月09日 19:54

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This role drives the adoption of next-generation digital and connected technologies across surgical settings. You'll work closely with surgeons and hospital staff to deliver impactful digital solutions that enhance surgical precision, efficiency, and outcomes.

Client Details

Our client is a global MedTech innovator renowned for shaping the future of minimally invasive surgery. With a legacy of engineering excellence and a forward-looking digital vision, the company is expanding its footprint in Japan through advanced surgical platforms and digital ecosystems that redefine clinical experience.

Description

- Engage directly with surgeons and clinical teams to introduce and promote digital surgical solutions.
- Drive adoption through product demonstrations, tailored training, and ongoing consultative support.
- Partner with cross-functional sales, clinical, and marketing teams to grow solution usage across hospitals.
- Identify and develop Key Opinion Leaders (KOLs) within the surgical community.
- Gather customer feedback to inform future digital development and usability improvements.
- Utilize Salesforce and digital engagement tools to manage territory pipeline and reporting.

Job Offer

- Opportunity to be at the forefront of digital transformation in surgery.
- Competitive compensation and strong career growth within a globally recognized MedTech leader.
- Comprehensive product training, international exposure, and collaboration with a visionary team driving surgical excellence.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

スキル・資格

- 2+ years of experience in medical sales, business development, or clinical education within the healthcare industry.
- Skilled communicator who can confidently engage surgeons, nurses, and hospital administrators.
- Highly motivated, tech-curious, and passionate about medical innovation and improving patient outcomes.
- Comfortable operating in dynamic, cross-functional environments and using digital tools to drive engagement.

会社説明

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