

ベトナムの求人なら JAC Recruitment Vietnam

PR/095233 | Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1560905

業種

医療機器

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年11月18日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Report to: General Director

Location: Hanoi

Reason for Opening: Expansion Hiring

Key Responsibilities

- · Achieve sales targets and quotas as assigned by management.
- · Build and maintain strong relationships with customers and business partners, especially key accounts.
- Address customer inquiries and concerns promptly and professionally.
- · Identify and develop new business opportunities through prospect visits, cold calls, and other outreach methods.
- Demonstrate in-depth knowledge of ARKRAY products and competitor offerings.
- Conduct effective product demonstrations for existing and potential customers.
- Complete administrative tasks accurately and on time (e.g., weekly reports, expense reports).
- Provide market insights and competitive intelligence to support strategic decisions.
- Prepare and present sales proposals to the General Director.
- Perform other duties as assigned or accepted beyond the outlined responsibilities.

Required Qualifications

- Bachelor's degree or higher in Biotechnology, Life Sciences, Business Administration, or related fields.
- Fluent in English.
- Minimum 2 years of experience in Sales.
- At least 1 year of experience in New Business Acquisition.

Preferred Experience & Skills

- Experience in hospital or clinical laboratory markets is a strong advantage.
- Prior experience working in a Japanese company is a plus.
- · Japanese language proficiency is a plus.

Hiring Process

- 1. HR Interview (Online)
- 2. General Director Interview (Offline)
- 3. Salary Negotiation Meeting

#LI-JACVN

#cityhn

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明