



PR/095233 | Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1560905

業種

医療機器

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月07日 11:34

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Report to: General Director

Location: Hanoi

Reason for Opening: Expansion Hiring

Key Responsibilities

- Achieve sales targets and quotas as assigned by management.
- Build and maintain strong relationships with customers and business partners, especially key accounts.
- Address customer inquiries and concerns promptly and professionally.
- Identify and develop new business opportunities through prospect visits, cold calls, and other outreach methods.
- Demonstrate in-depth knowledge of ARKRAY products and competitor offerings.
- Conduct effective product demonstrations for existing and potential customers.
- Complete administrative tasks accurately and on time (e.g., weekly reports, expense reports).
- Provide market insights and competitive intelligence to support strategic decisions.
- Prepare and present sales proposals to the General Director.
- Perform other duties as assigned or accepted beyond the outlined responsibilities.

Required Qualifications

- Bachelor's degree or higher in Biotechnology, Life Sciences, Business Administration, or related fields.
- Fluent in English.
- Minimum 2 years of experience in Sales.
- At least 1 year of experience in New Business Acquisition.

Preferred Experience & Skills

- Experience in hospital or clinical laboratory markets is a strong advantage.
- Prior experience working in a Japanese company is a plus.
- Japanese language proficiency is a plus.

Hiring Process

1. HR Interview (Online)
2. General Director Interview (Offline)
3. Salary Negotiation Meeting

#LI-JACVN

#cityhn

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会社説明