



PR/095227 | General Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1560903

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月07日 11:34

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client, an international freight forwarder, is looking for a General Manager

Location: Ho Chi Minh City

Job Responsibilities

- Design and execute business development and sales strategies to meet branch KPIs and align with overall management objectives.
- Foster and manage strong relationships with local carriers, airlines, suppliers, and booking agents while ensuring compliance with headquarters' directives and maintaining effective internal controls.
- Lead and develop the branch business development team, oversee sales initiatives, and coordinate closely with headquarters on both sales and operational matters.
- Supervise the branch's daily operations and administrative activities to ensure efficiency, compliance, and smooth workflow.
- Serve as the key contact between the company and local customers, partners, and agents, ensuring effective

communication and collaboration.

Job Requirements

- Bachelor's degree or above, with at least 5 years of proven experience in sales and team management within the freight forwarding sector.
- Solid understanding of local logistics, export, and import markets; candidates with a strong network and established client base are highly valued.
- Sharp market awareness combined with strong organizational, leadership, and communication skills, as well as the ability to work collaboratively.
- Familiarity with the digital freight forwarding landscape and its evolving trends.
- High level of accountability, integrity, and professionalism in both work and stakeholder relationships.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明