



PR/094547 | [Health Supplement] Sales Executive

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1560897

業種

化学・素材

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月07日 11:34

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

We are supporting our client, a well-known brand providing vitamins and health supplements

Job Responsibilities

- PART 1 - SALES ACTIVITIES

- Source and develop customer referrals
- Prepare sales action plans and strategies
- Develop and maintain sales and promotional materials
- Develop and make presentations of company products and services to current and potential customers
- Develop sales proposals and negotiate with customers
- Prepare and present sales contracts
- Conduct technical training and trials together with the R&D department

- Maintain sales activity records and preparation of customer visit reports timely manner
- Respond to sales inquiries and concerns by phone, electronically, or in person
- Ensure customer satisfaction and good customer relationships by ensuring the timely satisfaction of customers' needs and complaints in a professional fashion
- Carry out market research and surveys, monitor competitors, market conditions, and product development
- Monitoring of orders from customers and issuance of purchase orders
- Monitoring of the cargo ready date and arranging/monitoring cargo dispatch schedule together with the shipping team
- Handle document requests, sample requests, complaints from customers, and input into the cloud system
- Ability to speak English fluently
- PART 2 – SALES REPORTS
 - Preparation of various reports as but not limited to sales budget, monthly sales estimation, and new businesses
- PART 3 – TRAINING
 - Attend training provided and arranged by the company.
 - Expected to be self-motivated to learn while not doing Part 1 and Part 2 above

Job Requirements

- 3-5 years of experience in Sales with the Food additives background
- English communication is a must
- Proven track of sales record

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明