



タイの求人なら
JAC Recruitment Thailand

PR/118208 | Sales & Marketing Manager - Medical Machine

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1560862

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月18日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities

- Implement sales & marketing strategic plans.
- Formulate and execute business development strategies to meet both short-term and long-term revenue goals.
- Lead, coach, and motivate a sales team to achieve sales target.
- Conduct market analysis, prepare forecasts, and deliver regular performance reports to management.
- Localize and implement global product strategies to suit the Thai market.
- Maintain high standards in customer service, CRM usage, and continuous process improvement.
- Assist in managing the P&L.
- Perform any other duties as assigned by management.

Qualifications

- Bachelor Degree or above in Business Administration, Marketing or related fields.
- At least 3 years of experience in managerial level.
- Experienced in the medical devices industry and demonstrating products in hospitals and clinics.
- Demonstrates strong leadership capabilities and a proven track record in team management.
- Strong communication skills.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明