



## PR/159638 | Senior Sales Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1560822

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月16日 09:01

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Our client is a well-established trading company specializing in the distribution of chemical products. As part of their expansion plans, they are currently seeking an experienced Sales professional to drive business growth and strengthen market presence.

#### Job Responsibilities

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors
- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

#### Job Requirements

- Degree/ Diploma in Chemistry or any equivalent field
- At least 5 years of sales experience in dealing with chemical products
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY  
#countrymalaysia

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会社説明