



PR/095911 | Senior Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1560768

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年10月07日 10:24

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client in the consumer electronics and IT peripherals is looking to hire a senior sales manager. This role will be responsible for developing sales strategies across products and distribution channels, with a planning horizon ranging from 6 months to 3 years.

Job Responsibilities:

- Drive sales growth and achieve margin and profitability targets across product lines.
- Develop and execute strategic plans to expand market share through major retail channels.
- Build, negotiate, and strengthen relationships with key retail partners.
- Plan and implement promotional campaigns and events to boost brand visibility and sales.
- Monitor market trends and competitor activities to identify new opportunities.
- Collaborate with cross-functional teams to align sales strategies with business goals

Job Requirements:

- A minimum of a bachelor's degree in marketing, Business, Communications, or a related discipline.
- At least 5 years of relevant experience in sales management, preferably within the consumer electronics, home

- appliances, or IT peripherals sectors.
- Proven experience in leading and managing small to mid-sized teams.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar
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EA License Number: 90C3026
EA Personnel: R1987984

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会社説明