



PR/159602 | Senior Sales Executive (Metal)

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1559961

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月30日 10:47

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A global trading multinational company is hiring a Sales Executive for their Metal Division. The company is practicing a hybrid working arrangement and their office location is accessible by LRT/MRT/monorail.

Job Description:

- Ensure product knowledge is up to date such as latest pricings and product specifications.
- Develop, manage, and grow the trade client base.
- Communicate with prospective and current customers, overseas counterparts, and local suppliers.
- Negotiate and close sales contracts.
- Proactive monitoring of industry trends, import and export regulations, and competitors' activities.
- Ensure that the relevant local licensing regulations are met.
- Provide support to overseas team members.

Other Requirements:

- Possesses 3 – 5 years of experience in the relevant industry.
- Experienced in international trade and import/export regulations. Preferably possessing knowledge of hedging.
- Microsoft Office skills including Excel, Word, PowerPoint.
- Possess good communication skills and commitment towards the jobs assigned.
- Possess a valid driver's license.
- Willing to work and travel to overseas countries as and when necessary.
- Languages required: English, Mandarin (to communicate with Mandarin-speaking clients & suppliers).

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明