



PR/159600 | Sales Executive (Trading -Equipment and Tooling)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1559959

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月30日 10:47

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

An international trading company is looking for a Sales Executive/Senior Executive to join their team in Subang Jaya.

Job Description:

- Secure orders from existing and prospective customers (i.e. Japanese & Local) through a relationship-based approach.
- Demonstrate products and services to existing or potential customers and assist them in selecting those best suited to their needs.
- Establish, develop and maintain business relationships with existing customers and prospective customers in the assigned territory to generate new business for the company.
- Expedite the resolution of customer problems and complaints.
- Coordinate sales effort with management, admin, logistics and technical service members.

- Maintain a good business relationship with current vendors/suppliers, and source for new vendors/suppliers on substitutes products.

Other Requirements:

- Minimum 3 years of experience in the sales of equipment or tooling products.
- Possess at least a SPM.
- Willing to travel to industrial (factory) areas located at Selangor, Negeri Sembilan, Melaka & Johor.
- Proficient in English, Bahasa Malaysia and Mandarin (to liaise with Mandarin speaking customers and suppliers).
- Strong communication skills, results-driven with a proactive attitude.

#LI-JACMY
#stateKL
#countrymalaysia

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会社説明