

# マレーシアの求人なら JAC Recruitment Malaysia

# PR/159587 | Specification Executive

### 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

## 求人ID

1559948

#### 業種

土木

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年11月11日 04:00

# 応募必要条件

# キャリアレベル

中途経験者レベル

### 英語レベル

無し

# 日本語レベル

無し

### 最終学歴

短大卒: 準学士号

### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

# Company and Job Overview

A manufacturing company specializing in advanced construction materials is seeking a specification executive to promote and increase awareness of company's products and system of solutions in the pre-construction phase of project.

# Job Responsibilities

- Promote company products to specifiers (architects, engineers, quantity surveyors) across central and northern region
  of Malaysia, aiming for inclusion in pre-construction project phases
- Cover nationwide projects in segments such as buildings, infrastructure, industrial flooring, and concrete repairs
- Build strong relationships with specifiers, government departments, and key accounts; ensure smooth handover from specification to sales stage
- Work closely with the Sales and Technical teams to track project progress, support product presentations, and coordinate marketing activities
- · Gather market trends and competitor insights; contribute to product mix strategies and identify new applications

• Ensure proper documentation aligned with ISO standards and maintain regulatory compliance within the team.

### Job Requirements

- Diploma/ Degree in Civil Engineering/Building Science/Chemical or any Engineering or equivalent
- At least 2 years' working experience in specification sales roles and with knowledge in building material business will be an advantage
- · Possess good interpersonal, communication and organization skills
- · Ability to build rapport and relationships with customers and strong negotiation skills
- Able to read and understand drawings, and proficient in MS Office packages and CAD program
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY #countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明