



JAC Recruitment

マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159587 | Specification Executive

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント マレーシア

## 求人ID

1559948

## 業種

土木

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2025年09月30日 10:47

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

無し

## 日本語レベル

無し

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

A manufacturing company specializing in advanced construction materials is seeking a specification executive to promote and increase awareness of company's products and system of solutions in the pre-construction phase of project.

## Job Responsibilities

- Promote company products to specifiers (architects, engineers, quantity surveyors) across central and northern region of Malaysia, aiming for inclusion in pre-construction project phases
- Cover nationwide projects in segments such as buildings, infrastructure, industrial flooring, and concrete repairs
- Build strong relationships with specifiers, government departments, and key accounts; ensure smooth handover from specification to sales stage
- Work closely with the Sales and Technical teams to track project progress, support product presentations, and coordinate marketing activities
- Gather market trends and competitor insights; contribute to product mix strategies and identify new applications

- Ensure proper documentation aligned with ISO standards and maintain regulatory compliance within the team.

### Job Requirements

- Diploma/ Degree in Civil Engineering/Building Science/Chemical or any Engineering or equivalent
- At least 2 years' working experience in specification sales roles and with knowledge in building material business will be an advantage
- Possess good interpersonal, communication and organization skills
- Ability to build rapport and relationships with customers and strong negotiation skills
- Able to read and understand drawings, and proficient in MS Office packages and CAD program
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY  
#countrymalaysia

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会社説明