

# ドイツの求人なら JAC Recruitment Germany

# PR/087217 | Business Development Manager – E-Cigarette (100% Remote Work) (m / f / d)

#### 募集職種

# 人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

#### 求人ID

1559937

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

ドイツ

#### 給与

経験考慮の上、応相談

## 更新日

2025年10月14日 05:00

# 応募必要条件

## キャリアレベル

中途経験者レベル

#### 英語レベル

無し

## 日本語レベル

無し

# 最終学歴

短大卒: 準学士号

## 現在のビザ

日本での就労許可は必要ありません

# 募集要項

## **OVERVIEW**

Our client is a prominent vaping solutions provider, offering vaping devices, e-cigarettes, pod systems, and vaping components for heat-not-burn products.

## KEY REQUIREMENTS:

- Experience in sales, business development, or key account management from tobacco, vape, cigarette, pod, or FMCG industry.
- Fluent in German and English communication skills
- Valid driving license type B

# JOB RESPONSIBILITIES:

- Develop and maintain strong relationships with key distributors, chain store managers, and online retailers within the assigned region (North, Central, or South of Germany).
- Maximise market presence and achieve sales targets through targeted clients.
- Analyse and monitor market situation for competitiveness and sales growth perspectives.
- Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

## JOB REQUIREMENTS:

- Background in sales, marketing, account management, or related fields.
- Experience in contacting distributors, retail stores, convenience stores, or kiosks would be advantageous.
- · A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Eligible to work in Germany

## **BENEFITS:**

- 100% remote work
- Mileage claim/Car Allowance
- Performance bonus 10%-30% of annual salary
- 20 days of annual leave
- · Internal and external training
- · Laptop and mobile phone are provided

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会社説明