



PR/087217 | Business Development Manager – E-Cigarette (100% Remote Work) (m / f / d)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1559937

業種

小売

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2025年09月30日 10:46

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client is a prominent vaping solutions provider, offering vaping devices, e-cigarettes, pod systems, and vaping components for heat-not-burn products.

KEY REQUIREMENTS:

- Experience in sales, business development, or key account management from tobacco, vape, cigarette, pod, or FMCG industry.
- Fluent in German and English communication skills
- Valid driving license type B

JOB RESPONSIBILITIES:

- Develop and maintain strong relationships with key distributors, chain store managers, and online retailers within the assigned region (North, Central, or South of Germany).
- Maximise market presence and achieve sales targets through targeted clients.
- Analyse and monitor market situation for competitiveness and sales growth perspectives.
- Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

JOB REQUIREMENTS:

- Background in sales, marketing, account management, or related fields.
- Experience in contacting distributors, retail stores, convenience stores, or kiosks would be advantageous.
- A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Eligible to work in Germany

BENEFITS:

- 100% remote work
- Mileage claim/Car Allowance
- Performance bonus 10%-30% of annual salary
- 20 days of annual leave
- Internal and external training
- Laptop and mobile phone are provided

#LI-JACDE

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会社説明